# Momna Sajid

# Business Analyst

Strategic and results-driven Business Analyst recognized as a visionary and creative thinker with strong analytical skills that align advanced analytics with business strategy to meet business objectives within acceptable levels of risk. Equipped with excellent communication, time management skills, work ethics, and a strong sense of leadership with a commendable record of accomplishment.



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# **EDUCATION**

# **Bachelors in Business Administration**

#### Namal University Mianwali

09/2019 - 07/2023

#### Major Courses

- Data Driven Marketing
- Financial Institutions and Markets
- Intro to Programming -ITP
- Optimization for Business Decisions
- Statistical Analysis for BigData
- Machine Learning

# WORK EXPERIENCE

# Data Analytics Intern

# **CESD** Namal University

08/2022 - 09/2022

#### Achievements/Tasks

- Developed advanced data analysis and visualization skills to drive business decisions and deliver meaningful insights.
- Led a project to analyze customer behavior data using SPSS and developed visualizations using Tableau, resulting in a 15% increase in customer engagement.

# Accounting Intern

Strive Sports Sialkot

06/2022 - 07/2022

#### Achievements/Tasks

- Accounting Software: Examine, analyze and interpret accounting records of strive sports via accounting software.
- **Financial Management:** Managed the financial reports of strive sports according to the accounting principles.
- **Financial Analysis:** Analyzed the financial reports, interpret the data and helped the management in data driven decision making.

### Virtual Internship KPMG

09/2021 - 10/2021

### Achievements/Tasks

- **Data Analysis:** Analyzed large datasets of customers through Excel and Python libraries.
- Data Visualization: Visualized the data into meaningful and understandable patterns and dashboards so everyone could easily understand it. Improved communication and problem-solving skills.
- **Presentation:** Presented the data and its meaningful patterns and proposed the data-driven decisions to the stakeholders; they could improve their process accordingly.

# SKILLS



# PERSONAL PROJECTS

#### Customer Segmentation via Machine Learning (FYP Project)

 Identifying distinct customer groups based on their behaviors, characteristics, and preferences to improve marketing strategies and customer engagement. I have hands-on experience in data preprocessing, exploratory data analysis, and clustering algorithms like K-Means, DBSCAN, and Hierarchical clustering.

#### Data Analysis-COVID-19

 Conducted data analysis on a large dataset of COVID-19 using Python programming language and its libraries including NumPy, Pandas, and Matplotlib. The analysis involved exploring the data, cleaning and preprocessing it, and visualizing the findings.

# CERTIFICATES

Data Analytics Internship from KPMG

Facebook Marketing from Coursera

Data Analytics from Google Coursera

Data Analytics Internship from CESD

# **INTERESTS**

**Book Reading** 

Badminton

Travelling and Experiencing new ideas.

Organizing and Managing different events.

Mianwali, Pakistan